



DLA Piper advised Accountor in contract negotiations for the implementation of IT infrastructure and end-user services with Enfo



Sami Rintala
Partner



Julia Olsson
Senior Associate



Antto Oksanen
Associate

Enfo and Accountor have signed an agreement on the implementation of IT infrastructure and end-user services. The agreement was signed on 23 November 2022.

Accountor is a group specializing in software solutions for financial and personnel management and outsourcing services, which employs approximately 2300 professionals in 6 countries. Accountor Group's turnover in 2021 was €238 million. The company helps its customers take advantage of the opportunities offered by modern technology and digitalization in their everyday work. The company's head office is in Espoo. In addition to Finland, the company operates in Sweden, Norway, Denmark, Holland and Ukraine.

Enfo is a Nordic IT service company with more than 800 digital experts working on digital trust, data and analytics, applications, integrations, cloud services and continuous services.

The agreement with Enfo broadly covers Accountor's ICT services. It includes server capacity, maintenance and support services, including management of public cloud services, local network management services and end-user services and equipment management and lifecycle services. The agreement covers all countries where Accountor operates.

"DLA Piper's team had a solution-oriented approach in the contract negotiations, and we, both negotiating parties, had the goal of finding a good outcome. The schedule of the negotiations was ambitious, but with a professional approach and an attitude that respects all parties, we succeeded very well," says Accountor's CIO **Matti Malinen**.

"The entire contract was exceptionally challenging from a legal point of view, but the ship stayed perfectly on course thanks to **Sami Rintala**'s skillful approach," says Accountor's Senior Legal Counsel **Kai Lintunen**.

The core advisory team at DLA Piper was led by partner **Sami Rintala**, and the team included Senior Associate **Aleksi Nieminen** and Associates **Julia Olsson** and **Antto Oksanen**.

Services

Intellectual Property and Technology
