

# Markus Oksanen Partner, Head of IPT



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Markus Oksanen practices in general business law with an emphasis on commercial contracts, mergers & acquisitions and venture capital investments.

Markus possesses years of experience in ICT matters, advising corporate clients and IT suppliers in complex IT procurement and outsourcing transactions. Markus advises growth companies in various business and technology transactions, including negotiations of distribution, JV, licensing and franchising agreements, setting-up and running foreign subsidiaries, raising venture capital, and M&A transactions. Markus also advises institutional investors in private equity and hedge fund investments.

Markus participates actively in start-up ecosystem, in some cases also in the role of member of Board of Directors. Prior to starting in private practice, Markus worked as in-house counsel of technology companies.

### Credentials

#### Education

• University of Helsinki, Master of Laws, 2001

#### Members hips

- Finnish Bar Association
- Association of Finnish Lawyers
- Finnish IT Law Association

## Experience

#### Prior Experience

- 2003 to 2016, Partner, Associate, Finnish law firm
- 2000 to 2003, Legal Counsel, VDSL Systems Oy
- 1999 to 2000, Contract Consultant, Oracle Finland Oy

# Selected recent references

- Advising Kaito Insight and its shareholders on the sale of the company to twoday (2024)
- Advising Arkance on its acquisition of Pointscene (2023)
- Advising Finnish cleantech company Norsepower on EUR 28 million Series C financing round (2023)
- Advising the Finnish company Framery, a manufacturer of soundproof office booths, and its shareholders in a transaction where the private equity investor Vaaka Partners' Buyout Fund III has invested in Framery (2018)

# Rankings

### Legal 500 EMEA

- Endorsed in The Legal 500 EMEA 2018
- Endorsed in The Legal 500 EMEA 2019
- Endors ed in The Legal 500 EMEA 2020
- Endors ed in The Legal 500 EMEA 2021
- Endorsed in The Legal 500 EMEA 2022
- Endors ed in The Legal 500 EMEA 2023
- Endorsed in The Legal 500 EMEA 2024
- Endorsed in The Legal 500 EMEA 2025



### Services



Corporate



Intellectual Property and Technology



Intellectual Property and Technology



Corporate

### Sectors



**Financial Services** 



Financial Services



Technology



Technology